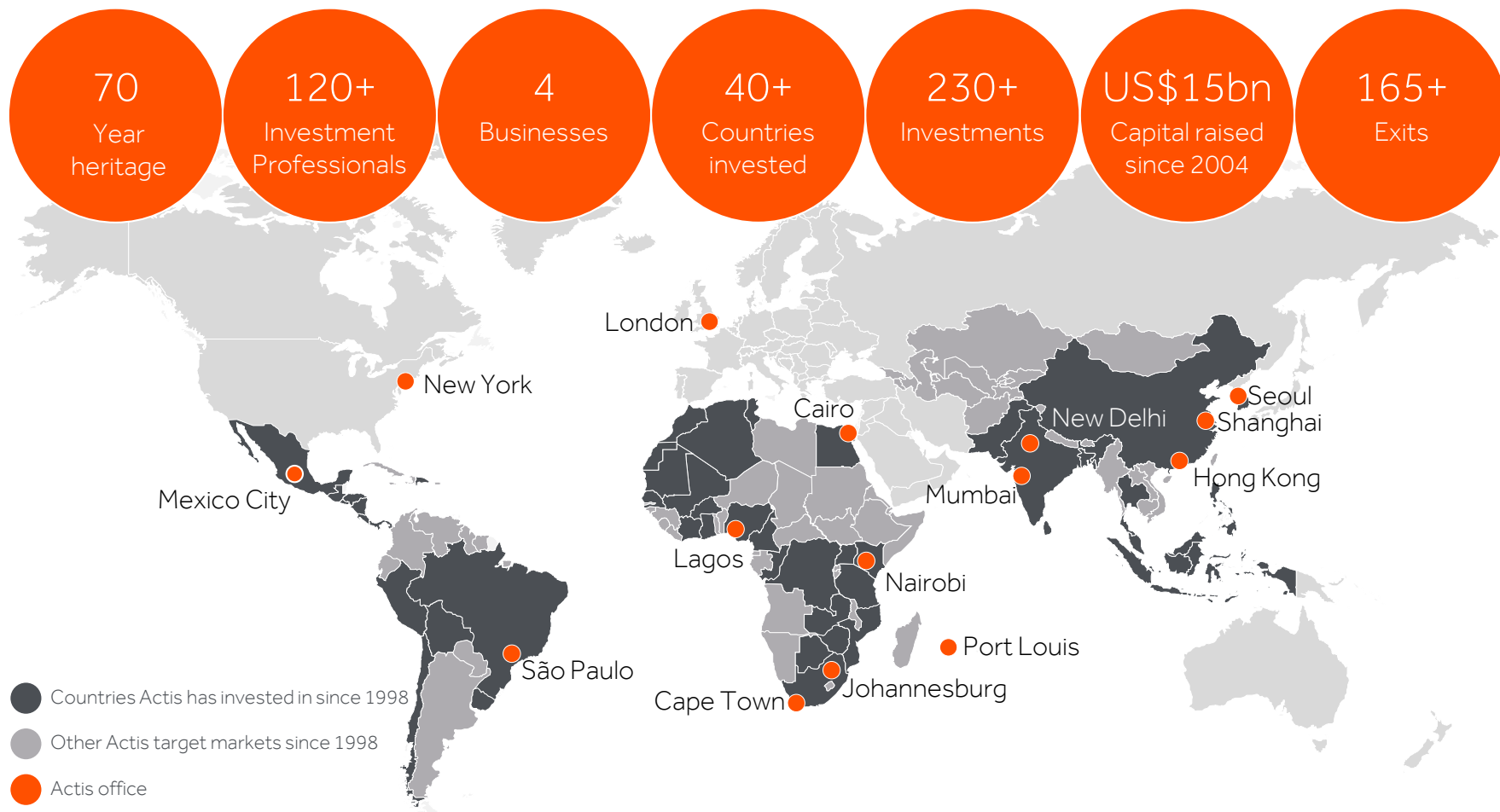


Introduction to Actis



Actis: a leading investor in growth markets



Note: As at February 2019. Capital raised includes Fund 1 vintage which comprises assets funded by CDC's balance sheet and managed by Actis.

Award winning firm

actis



Winner
Asia:
large-cap
category



**Four-time
winner**
African firm of
the year

Deal of the year
Latin America



Lucy Heintz: ranked in top 100
power people report 2017



Natalie Kolbe: best woman in
growth capital: mid-market 2016



Competitive advantages through our DNA



"South-south" sector insight

"Values-drive-value"

Leverage synergies from local presence,
heritage and brand

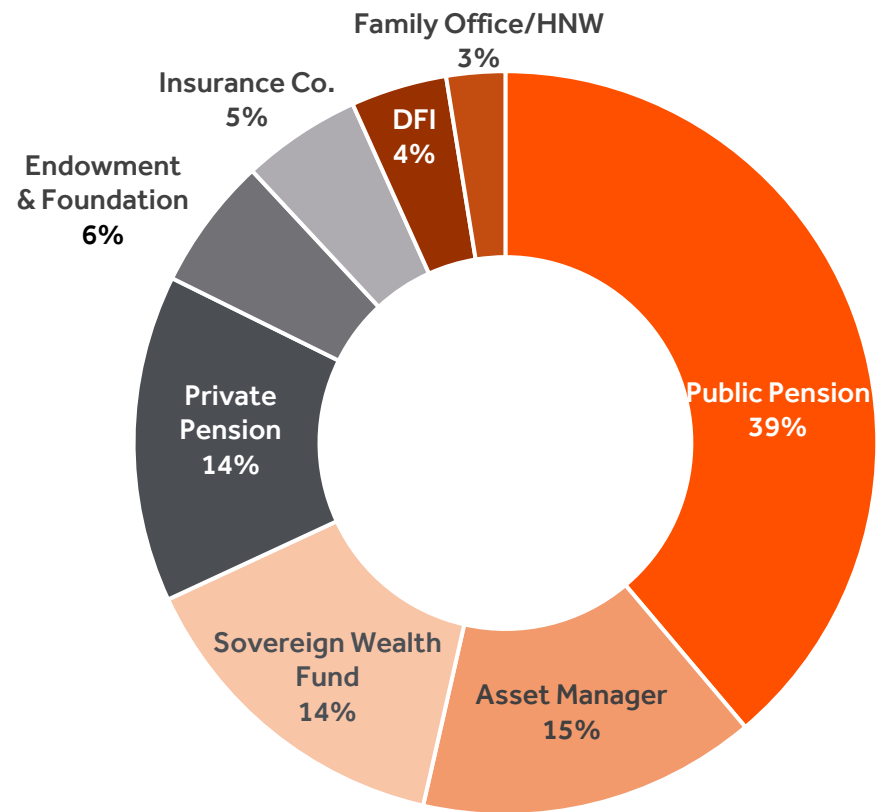
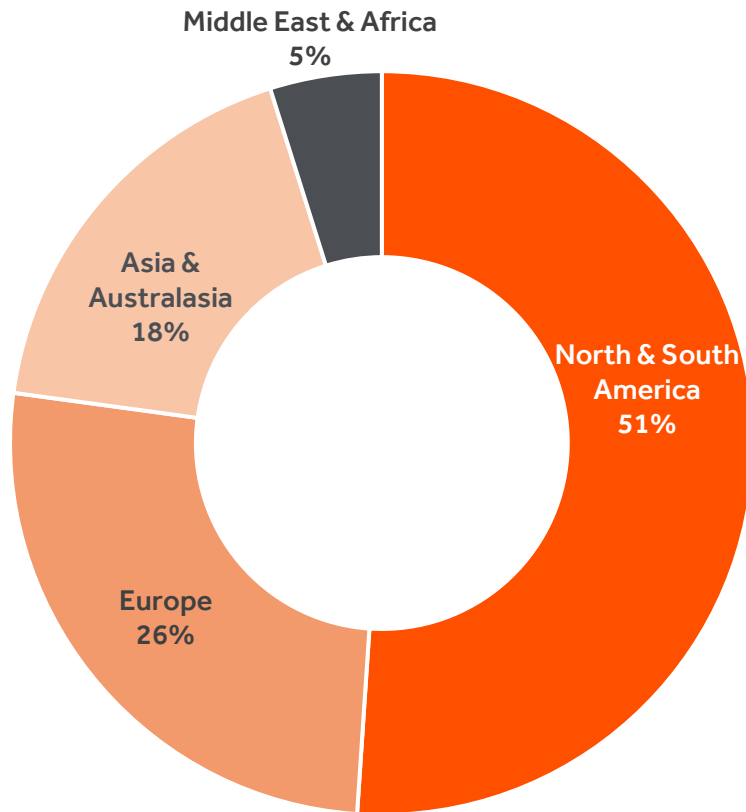


The leading investor in
growth markets,
delivering consistent
competitive returns,
responsibly

A strong institutional, geographically diverse investor base

Region

Investor type



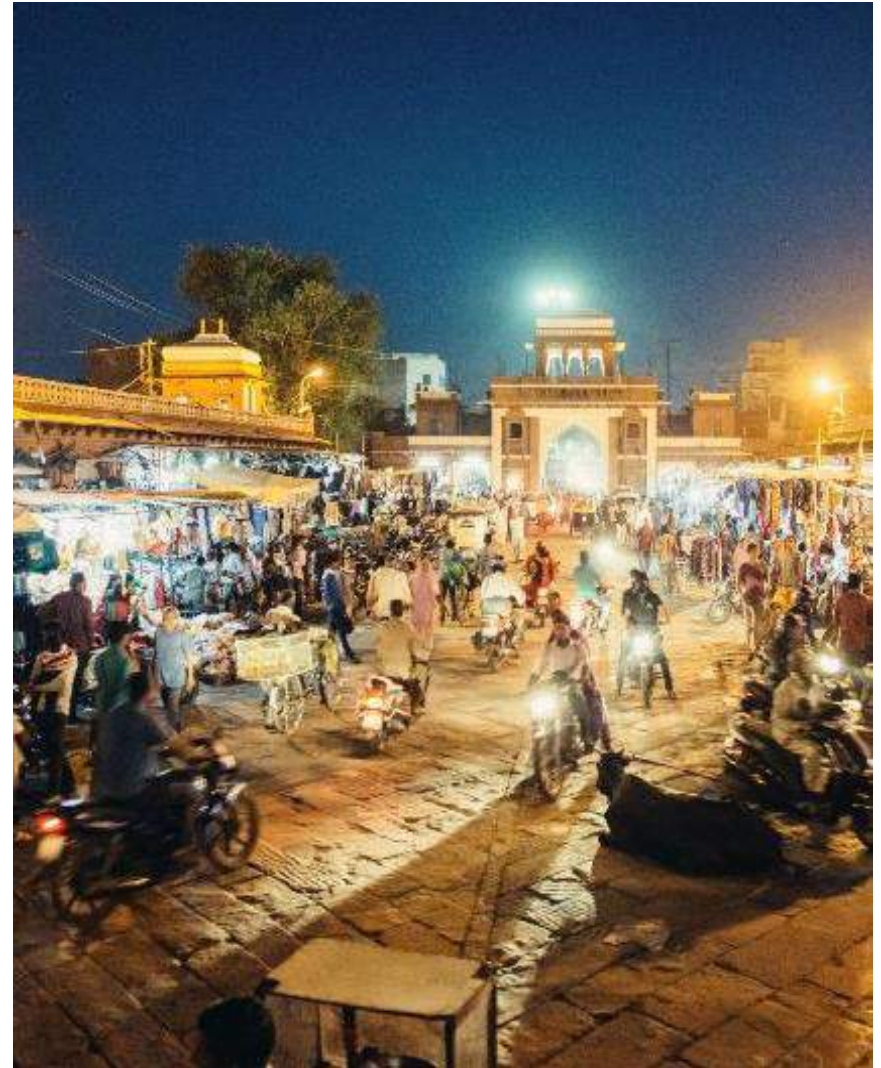
Why growth markets?

Why

- ✓ Population growth
- ✓ Productivity growth
- ✓ High demand and limited supply of energy infrastructure

How

- ✓ Deep sector focus
- ✓ Secular growth opportunities
- ✓ Local expertise and network
- ✓ Responsible investment



Investment strategies developed in response to opportunities

Infrastructure



Opportunity

US\$1.3 trillion opportunity to own, operate and improve infrastructure

Strategy

Long-term investments in operating infrastructure assets generating stable contractual cash flows

Latest fund¹

Actis Long Life Infrastructure Fund –
Raising
2017 vintage

Energy



US\$4.3 trillion opportunity to build energy infrastructure

Invest in buy and build power generation and distribution businesses

Actis Energy 4
US\$2.75 billion
2016 vintage

Private Equity



US\$5 trillion opportunity to acquire, invest in and institutionalise fast-growing companies

Grow and improve businesses across three core sectors – financial services, healthcare, consumer & education

Actis Global 4 & Africa 4
US\$1.6 billion
2012 vintage

Real Estate



US\$25 trillion opportunity to build institutional-quality real estate

Develop and build high quality retail, industrial and mixed-use properties in Asia and sub-Saharan Africa

Actis Asia Real Estate
US\$500 million
2018 vintage;
Actis Africa Real Estate 3
US\$500 million
2015 vintage
Actis Asia Real Estate 2

¹ Vintage year is defined as the year the fund completed its first investment.



Values drive Value

Values drive Value

We believe that investing responsibly creates businesses that are more resilient, more innovative and better able to deliver societal benefits – and are, ultimately, more valuable

Responsible Investment team

Two dedicated full-time professionals with a combined 30+ years of experience managing and assessing environmental, social and governance issues across the high growth markets

Approach

Investing responsibly is commercial common sense

116,550

Jobs and livelihoods supported by portfolio companies

27%

Female employees in portfolio companies

1.6 million

Tons of CO₂ avoided by generation companies

80 million

People accessing electricity from portfolio companies

2 million

Students reach by education investments

4

Certified green buildings built by Actis in Africa

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